



leaders in growing small businesses

**Evolution Capital Partners** is a private equity fund currently investing its second committed fund. Evolution invests nationwide in Second Stage Growth Companies generating annual free cash flow of \$500,000 to \$2,000,000, typically having at least 20 employees. Evolution provides capital, management, infrastructure and other resources to leverage the time and energy of the business owner to transform their entrepreneurial business into a sustainable and professionally managed organization.

## INVESTMENT FOCUS

**Evolution Capital Partners** invests exclusively in Second Stage Growth Companies, because there's nothing we find more invigorating than taking a budding firm with raw talent and strong leadership, inserting capital, systems, and expertise, removing any remaining barriers to explosive growth – and then getting out of the way. Our business model is to partner with owners and/or managers of successful established companies, dramatically accelerate their revenue growth in a short period of time, and put them back in control of what really matters. Our influx of cash, intellectual capital, professional introductions, industry best practices, brand and marketing optimization, and advanced reporting and infrastructure systems enable firms to rapidly scale both top line revenue and bottom line profitability.

### Ideal Situations

- Growth Equity: *Capital to execute a growth plan*
- Transitional Equity: *A shareholder(s) wants to exit, but the remaining shareholders/management would like to execute their growth plan*
- Exit Plan: *Shareholders understand the company needs to execute a growth plan and deepen management in order to achieve an exit in the next 3-7 years*
- Diversification: *Risk reduction for small business owners burdened by personal guarantees and wealth concentration in their business*

## TO DISCUSS AN OPPORTUNITY, CONTACT:

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## INVESTMENT CRITERIA

### Company Size

- \$500,000 - \$2,000,000 in free cash flow

### Investment Size

- \$2,000,000 - \$8,000,000

### Growth Expectations

- \$3,000,000 - \$5,000,000 in free cash flow in 3-7 years

### Geography

- United States

### Targeted Industries

- Business Services
- Distribution
- Financial Services
- Healthcare Services
- Information Services
- Niche Manufacturing
- Scalable sales-focused businesses

## LATEST INVESTMENTS



Chemical distribution business that focuses on supplying fertilizers, fungicides and other chemicals to the golf course industry.



Real estate transaction services business providing information services and settlement services to the residential and commercial real estate industry.



Premier mortgage lender specializing in providing FHA and VA lending solutions for new home buyers.

### Evolution Capital Partners LLC

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