

Evolution Capital Partners is a Cleveland, Ohio and Chicago, Illinois based private equity fund currently investing its second committed fund. Evolution invests in Second Stage Growth Companies generating annual free cash flow of \$500,000 to \$1,500,000, typically having at least 20 employees. Evolution provides capital, management, infrastructure and other resources to leverage the time and energy of the business owner to transform their entrepreneurial business into a sustainable and professionally managed organization.

INVESTMENT FOCUS

Business success starts with the drive, vision and energy of the entrepreneur. Evolution seeks to partner with owner/managers whose businesses have reached at least \$500,000 of annual free cash flow and recognize they need assistance to transition their growing business to the next level. Evolution combines the entrepreneur's vision alongside growth equity, a deep bench of operating talent and years of experience to maximize the value of the business.

Ideal Situations

- Growth Equity: *Capital to execute a growth plan*
- Transitional Equity: *A shareholder(s) wants to exit, but the remaining shareholders/management would like to execute their growth plan*
- Exit Plan: *Shareholders understand the company needs to execute a growth plan and deepen management in order to achieve an exit in the next 2-5 years*
- Diversification: *Risk reduction for small business owners burdened by personal guarantees and wealth concentration in their business*

TO DISCUSS AN OPPORTUNITY, CONTACT:

- **Brendan Anderson**
Managing Partner
banderson@evolutioncp.com
216-593-0402 x 205
- **Jeffrey Kadlic**
Managing Partner
jkadlic@evolutioncp.com
216-593-0402 x 206
- **Gene Marino**
Partner
gmarino@evolutioncp.com
312-263-5080

Evolution Capital Partners LLC

29325 Chagrin Blvd # 302 ■ Cleveland, OH 44122
105 West Adams St. # 2125 ■ Chicago, IL 60603
www.evolutioncp.com

INVESTMENT CRITERIA

Company Size

- \$500,000 - \$1,500,000 in free cash flow
-

Minimum Investment Size

- \$2,000,000
-

Growth Expectations

- \$3,000,000 - \$5,000,000 in free cash flow in 3-7 years
-

Geography

- East of the Mississippi River, with a focus on those opportunities located within 200 miles of Cleveland or Chicago
-

Targeted Industries

- Business Services
 - Information Services
 - Financial Services
 - Distribution
 - Scalable sales-focused businesses
 - Healthcare Services
 - Niche Manufacturing
-

LATEST INVESTMENTS



Chemical distribution business that focuses on supplying fertilizers, fungicides and other chemicals to the golf course industry.



Real estate transaction services business providing information services and settlement services to the residential and commercial real estate industry.



Premier mortgage lender specializing in providing FHA and VA lending solutions for new home buyers.